



Inside Sales Contacts for Manufacturers Represented by Biben Marketing Group



Manufacturer	Primary	Backup
ABB / T&B	Kevin	Rick, Steve
ABB EX Solutions	Andrew	Steve
APAR Industries	Tom	Bill
Archipelago Lighting	Andrew	Steve
C&M Lighting	Steve	Andrew, Mary, Rick
C-Port	Steve	Kevin, Rick
Channell	Steve	Kevin, Rick
Clear-Vu	Andrew	Steve
Edisun	Andrew	Steve
ESL Vision	Andrew	Steve
ETI SSL	Andrew	Steve
Goodlite	Andrew	Steve
Imperium Cable	Tom	Mary, Rick
Leviton	Kevin	Rick, Steve
Leviton Metering	Rick	Bill, Kevin
Maverick Poles	Andrew	Steve
MGM Transformer	Rick	Kevin, Mary, Steve
Myers Power Products	Rick	Bill
NewCom Metal Products	Mary	Rick, Kevin, Steve
Northern Cable	Tom	Mary, Rick
Olympia Lighting	Andrew	Steve
RONK	Rick	Mary, Rick
RYMCO	Tom	Bill, Mary, Rick
Talon/Siemens	Mary	Kevin, Rick, Steve
VanTran	Rick	Bill
Westire	Andrew	Steve
Lighting Division	Andrew	Steve

Ex-Solutions™

ABB



Lighting Division Line Card



Inside Sales Contact	Email	Phone
Andrew Mullen	amullen@bibensales.com	215-985-9400 x190
Bill Solomon	bsolomon@bibensales.com	215-985-9400 x120
Kevin Fischer	kfischer@bibensales.com	215-985-9400 x150
Mary Moran	mmoran@bibensales.com	215-985-9400 x140
Rick Stevenson	rstevenson@bibensales.com	215-985-9400 x180
Steve Tucker	stucker@bibensales.com	215-985-9400 x160
Tom Knopka	tknopka@bibensales.com	215-985-9400 x130