



Inside Sales Contacts

for Manufacturers Represented by Biben Marketing Group



Manufacturer	Primary	Backup
ABB / T&B	Kevin	Rick, Steve
ABB EX Solutions	Andrew	Steve
Archipelago Lighting	Andrew	Steve
C&M Lighting	Steve	Andrew, Mary, Rick
C-Port	Steve	Kevin, Rick
Channell	Steve	Kevin, Rick
Classic Wire	Tom	Mary, Rick
Clear-Vu	Andrew	Steve
Danfoss	Steve	Kevin, Rick
Donarra	Steve	Kevin, Rick
Edisun	Andrew	Steve
Energio	Andrew	Steve
ESL Vision	Andrew	Steve
Federal Pacific	Rick	Kevin, Mary, Steve
Green Ignite	Andrew	Steve
Leviton	Kevin	Rick, Steve
Leviton Metering	Rick	Bill, Kevin
Maverick Poles	Andrew	Steve
NewCom Metal Products	Mary	Rick, Kevin, Steve
Northern Cable	Tom	Mary, Rick
Olympia Lighting	Andrew	Steve
RONK	Rick	Mary, Rick
RYMCO	Tom	Bill, Mary, Rick
ShatRShield	Andrew	Steve
Talon/Siemens	Mary	Kevin, Rick, Steve
Weld-On	Mary	Steve
Westire	Andrew	Steve
Lighting Division	Andrew	Steve

Ex-Solutions™

ABB



Lighting Division Line Card



Inside Sales Contact	Email	Phone
Andrew Mullen	amullen@bibensales.com	215-985-9400 x190
Bill Solomon	bsolomon@bibensales.com	215-985-9400 x120
Kevin Fischer	kfischer@bibensales.com	215-985-9400 x150
Mary Moran	mmoran@bibensales.com	215-985-9400 x140
Rick Stevenson	rstenenson@bibensales.com	215-985-9400 x180
Steve Tucker	stucker@bibensales.com	215-985-9400 x160
Tom Knopka	tknopka@bibensales.com	215-985-9400 x130